

- ToolQuote is an Interactive mold quoting software tool that automates and organizes quoting for mold makers
- ToolQuote has a user friendly and powerful graphic interface that quickly creates a visualization of mold layouts
- ToolQuote also has a user definable database that interacts with the graphic interface to quickly calculate costs





## **Key Features of ToolQuote**

Simple to Setup & Use **Auto Tool Layout Creation** Automate & Organize Your Quotes Automatic Calculation of Steel Sizes and Costs Print & Email Quotes Directly from ToolQuote Add Actual Costs for Future Comparison Filter and Compare Past Quotes Add Photos to Tool Layout User Definable Database





#### The step-by-step quote process with **ToolQuote: Step 1 – Create new quote**

ow: 🗆 Incl	ude archive	Quote/request:	Date from:	07/05/2016 -	To: 07/06/2	2016 <u>-</u> Clie	ent: 🗆	Not sent 🔽 Follow up
Quote N	RFQ #	Client	Description	Received	Send by	Status	Follow up	Comments
TR2016/013	12324	In House	FM sample	24/03/2016	31/03/2016	Sent	31/03/2	right side
TR2016/012		ABC Company	Updated version	24/03/2016	31/03/2016	Received		updated version trials
TR2016/010		ABC Company		22/03/2016	29/03/2016	Received		Mud plate
TR2016/008		ABC Company	training	21/03/2016	28/03/2016	Sent	28/04/2	training session
TAC2015/039	110	In House	single cav trial	02/10/2015	09/10/2015	Received		
AMQ2014/034	CUST2	ABC Company	Mud & Multiplate	20/10/2014	27/10/2014	Received		Mud & Multiplate examples
AMQ2014/033	CUST1	ABC Company	NEW PROGRAM	20/10/2014	27/10/2014	Completed	27/10/2	
2016/020		DEF Company	demo	07/06/2016	14/06/2016	Received		PT Trial
2016/019		New Client		07/06/2016	14/06/2016	Received		PM Trial
2016/018		ABC Company		10/05/2016	17/05/2016	Received		Comments for report if any
2016/017		ABC Company	Demo trial & error	10/05/2016	17/05/2016	Sent		Demo Trial & Error copy
2016/016		ABC Company	2 cav	19/04/2016	26/04/2016	Completed	25/05/2	2 cavity demo
2016/015		DEF Company	2 cav	12/04/2016	19/04/2016	Received		Another 2 cavity demo
2016/014		In House	sample quote 2 cav	12/04/2016	15/04/2016	Received	12/05/2	2 cav sample quote for demo
2016/007	1234	ABC Company	training	21/03/2016	28/03/2016	Received		Training quote
2016/006		ABC Company		21/03/2016	28/03/2016	Received		
2016/005		DEF Company	sample	07/03/2016	14/03/2016	Sent	28/04/2	Sample quote
2016/004	Test add plates	ABC Company	testing of new feature - additional plates	02/02/2016	09/02/2016	Received		testing of new feature - additional plates
2016/003	1234	ABC Company	2 cav trial quote	02/02/2016	09/02/2016	Received		2 cav trial quote
2016/002		In House	testing plates	28/01/2016	04/02/2016	Sent	14/04/2	testing plates
2016/001		In House	2 cav manifold, housing, etc	20/01/2016	21/01/2016	Completed		Smallest recommended tool sizing for this part. See other quote for larger recom.
2015/041	AC 5000	ABC Company	12 & 4 cav caps and closures molds	03/12/2015	10/12/2015	Ordered		4 Cav option
2015/040		ABC Company	PG Trial	02/11/2015	09/11/2015	Completed		PG Trial
2015/038		In House	single cav example	25/09/2015	02/10/2015	Completed		single cav example

Click on 'New Quote' Note: Overview of previous quotes with status, follow-up dates and comments





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Quote 2016/0		RFQ #:		Client:	e		•	Description Reflector I		8 - 2 cav				Received	·	Send by: 14/06/2016		ame		•
Calcul		hed: 🔲 18/0	3/2016	-	Quote s	ent: 🔲 18	/08/201	6 🔻		Ordered:	18/08/2	2016 💌	Archive: 🗔	Follo	w up: 🔽	28/06/2016	•	Calculation JDL Quote	2016-021.p template.xls	df × ▼
	Drawing # 31415		Cescriptio 2 cav Refl	on lector Mold - H	1)			Tool pr H13 M0	ofile DLD - Med		Part type Reflector	$\supset$	Complexi	ity 💌	Cavities 0	Sliders 0	Holder	N	lat.cav.	-
* • Te	ool positi	ions / Materia	als:	_	_				-		r		-							-
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Sum	mary	Price:	Profit:		Total:									х	Y	Z				
	Naterial:	0.00	_	10 🕂 %	'	0.00			Pric	ce ordered:	(	.00 🛨	Dimensions:							
	Labour:	0.00		0 ÷ %	,	0.00					_	0 🕂 %	Sliders:					IMPORT	F PICTURE	
Purc	hased:	0.00		0.00		0.00	м			/ heat treating / heat treating		0 - %	Hrs: Weeks:							
Con	nments:	This is a sample	,		ses only						1			×		its for report: quote for demo	purposes			<u>^</u>
		1												Ψ.	1					

Step 2 - enter basic quote and part data, select a tool profile, part type and tool complexity. You may also enter rec'd date, a quote send by date, follow-up date and some comments.



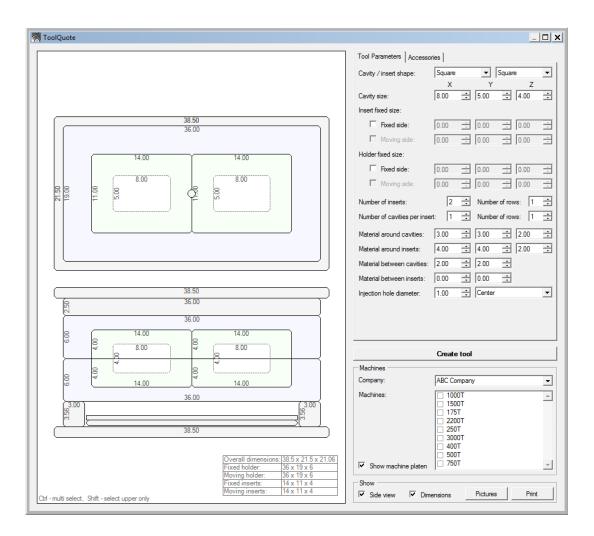


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Send by e-mail 🔯 Copy part	🛒 Change rate 🕍 Calculate costs 🔀 Delete part 🛛 🐼 External quote 👔	X Close
Quote #: RFQ #: Client:	Description	Received: Send by: Comments for report:
2014/032 OEM-1400 ABC Company	▼ Reflector	10/12/2014 💌 17/12/2014 💌
Calculation finished: 🔽 12/12/2014 💌 Quo	e sent: 🔽 12/12/2014 💌 Status: Sent	Archive: Follow up: 🔽 19/01/2015 🔽
	senii. 1♥ 12/12/2014 ▼ Status. Jenii: 7	
+ Tools:		
Drawing # Description	Tool profile Part type	Complexity Cavities Sliders Holder Mat. cav.
12501 Reflector - 1+1 12501 Reflector - 1+1 Prototype		▼ 3 ▼ 2 2 ExEll P20M ExEll H13 Pre ▼ 3 ▼ 2 0 ExEll P20M
12501     H/L Reflector 1+1		
Tool positions / Materials:	Maria .	
Part # Pcs Mat	🚽 💒 Calculate costs	Hourly rate Price
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	Calculate costs	0 0.00
	Calculate costs	
	G Granhie	
	Graphic Graphic	
Labour Hrs / Machine Hrs:		
Labour / Machine	C Manual	urly rate Price
*		0.00
	Number of inserts:	0
	Hamber of Inserts.	
Purchased items:		
Description     *	Number of cavities per insert:	1 ce/unit Price
*		0.00
	Number of sliders per cavity:	
Summary Price: Profit: Tota	Create alider tip:	
Material: 0.00 10 10	Create slider tip:	
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Labour: 0.00 15 ÷ %	Create angle pin:	IMPORT PICTURE
Purchased: 0.00 15 - %		
Total: 0.00 0.00	Create hydraulic cylinder:	
Comments:	create nyuraulic cylinder.	
		· · · · · · · · · · · · · · · · · · ·
		)K Cancel
		Cancer

Step 3 - You have the option to 'picture' your mold build or it can be done manually – but once you see the ease of the automatic graphic representation, you'll never go manual! Select 'Calculate Costs' and then 'Graphic' to get your calculation.





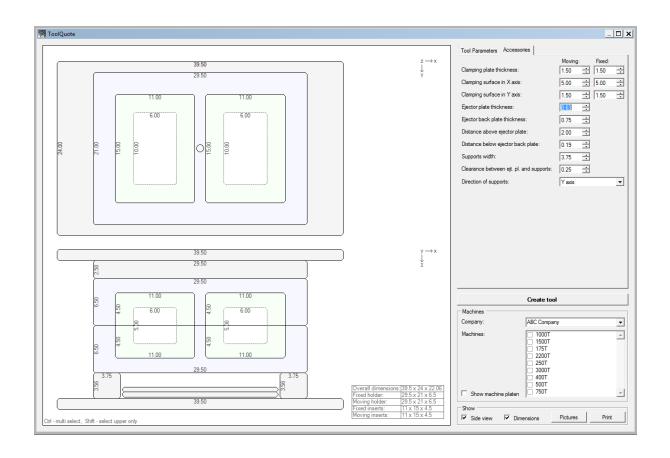


Step 4 - Here you can start entering the tool parameters such as part size, # of cavities, inserts, plate sizes, etc.

Initial sizes are prepopulated according to your profile defaults, but all sizing is changed instantly on the graphic layout as you make changes.





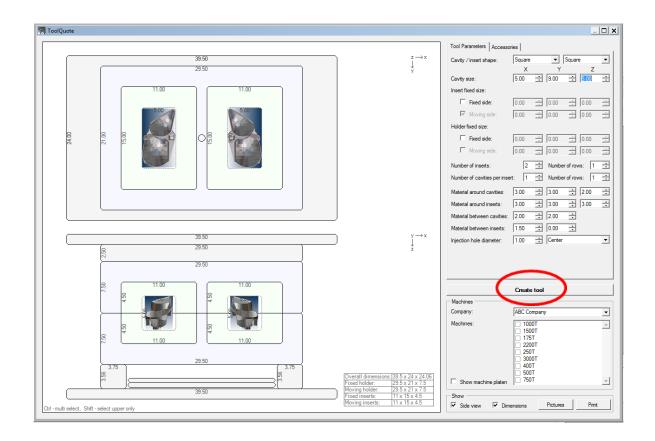


Step 5 - As you make inputs, the basic mold layout is generated & automatically updated.

Change as necessary, part sizes, plate sizes, # of cavities, ejection height, clamp plate overhang, part rotation, gate position, plus lots more!







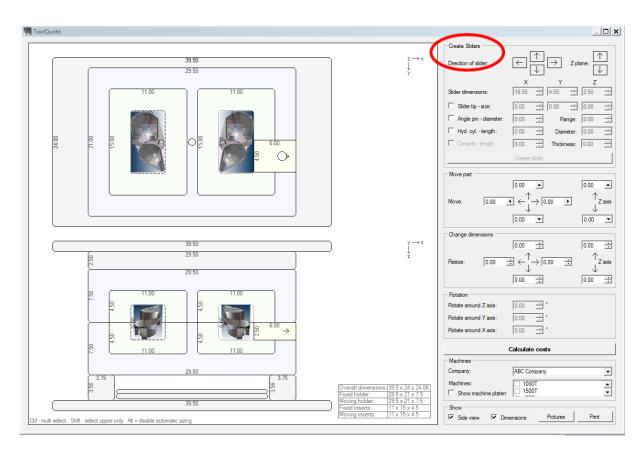
Step 6 – Import photos of part as desired. Photos will be fit to cavity sizes already determined. And can be rotated and mirrored for handed parts.

Photos will also appear on your quote calculations.

Select 'Create Tool'



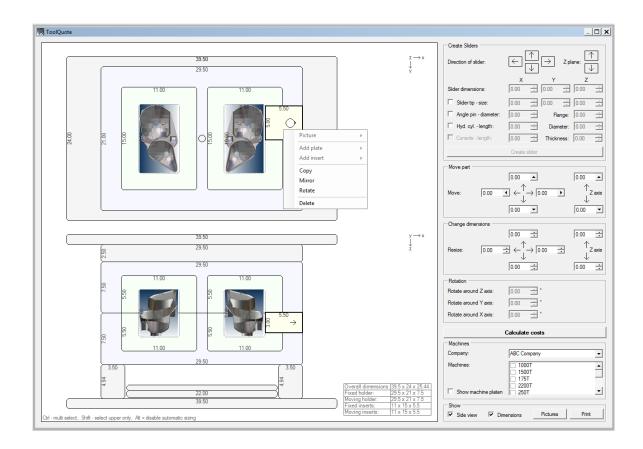




Step 7 – Add Slides. Slides can have a slider tip, be angle pinned or hydraulic.



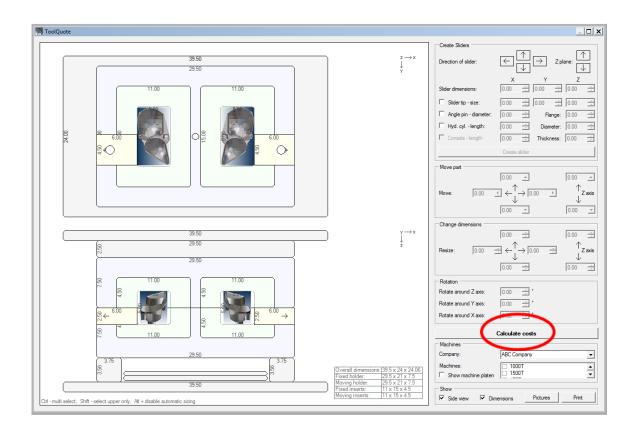




Step 8 - Slides can be added to, copied, mirrored, rotated and positioned where needed. All slides will be added to bill of materials list.







Step 9 – Tool layout is shown with slides completed, optional ISO photo of part and optional press layout pattern to ensure tool fits on customer machine.

Click on 'Calculate Costs'





Print calcul	ation 🕕 Send by e-i	nail 🛛	🗅 Сору р	art 🛒 Change rat	e 🔟	Calculate cos	sts 🗙 Del	ete part	🙀 External quo	te 🔀 Close						Status: Rec
iote #:	RFQ #:		Client:		_	Description:					Received:	Send by	Files:			
16/021	RFQ - 1250		In House			Reflector Mol	d - H13 - 2 d	av			_		Name			Change
					_									ation 2016-021.pdf		07/06/2
alculation fini	ished: 🔲			Quote sent: 🔲			Ord	ered: 🗔 🗍		Archive: 🗖	Follow	/up: 🔽		uote template xlsx		08/06/2
Tools:													•			•
Drawing #		ription					ol profile		Part type		Complexity		/ities Sliders	Holder		t. cav.
131415	2 cav	Reflect	tor Mold - H	113		H1	3 MOLD - M	ledium	Reflecto	r	3	-	2 2	ExEl P20M	(\$ Exi	El H13 Premi
									•		-	-				
Tool posi	itions / Materials:															
Part		#	Pcs	Material		X Y		Z	Weight/pc	Weight (b)	Price/lb	Mat. costs	Hours/pc Ho			Price
	IG PLATE FIXED SIDE		1	4140 Holder Bloc		39.50	24.00	1.50	403.7	403.7	1.50		10	10	65.00	650.00
	IG PLATE MOVING SID	_	1	4140 Holder Bloc		39.50	24.00	1.50	403.7	403.7	1.50		10	10	65.00	650.00
		-	1	4140 Holder Bloc		21.50	21.00	0.75	96.1	96.1	1.50		8	8	65.00	520.00
EJECTOR		-	1	4140 Holder Bloc	_	21.50	21.00	0.63	80.1	80.1	1.50		8	8	65.00	520.00
SUPPOR		• 1		4140 Holder Bloc	_	3.75	21.00	3.56	79.7	79.7	1.50		8	8	65.00 65.00	520.00 520.00
SUPPOR		· 2		4140 Holder Bloc	_	3.75	21.00	2.50	439.7	/9./ 439.7	1.50		10	8	65.00	650.00
ELECTRO		- 1 -	4	4140 Holder Bloc POCO 2	· -	12.00	12.00	0.50	439.7	439.7	9.38		25	100	65.00	6,500.0
-		•	4	ExEll H13 Premiu		2.00	3.00	3.00	4.0	20.4	3.55		20	80	65.00	5 200 0
		-	2	ExEl H13 Premiu		11.00	15.00	4.50	210.9	421.8	3.55		15	30	65.00	1.950.0
		-	2	ExEl H13 Premiu		11.00	15.00	4.50	210.9	421.8	3.55	1,497.40	15	30	65.00	1,950.00
SLIDER		-	2	ExEI H13 Premiu		6.00	4.50	2.50	19.2	38.4	3.55		12	24	65.00	1,560.00
		•	-		-											
										5,143.3		10,375.89		366		23,790.0
Labour H	irs / Machine Hrs:															
Labour /						Comments							Hours	Hourly rate	Price	
GUNDRIL					-								35			2,450.0
MOLD FL	OW SIMULATION				-								25	5 70.00	)	1,750.0
MOLDMA	KING				-								300	65.00	)	19,500.0
MOLDMA	KING - LEADER				-								200	75.00	)	15,000.00
TRYOUT	SAMPLING				-								24	1 70.00	)	1,680.00
WATER L	LINES				-								40	0.00	)	2,400.00
WIRE ED	M				-								40	65.00	)	2,600.00
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Purchase													1,444	1		97,430.0
Descriptio						Supplier			Comme	inte			Pcs/units	Price/unit	Price	
	ion Plagues				-				Comme				1			150.00
	raving (at \$250 / cavity				-								2			500.00
Mold Cour					-								1			250.00
STRESS	RELIEF				-								676.8	0.10		67.68
SUB CON	ITRACT				-								1	0.00		0.0
Transport	- \$750				-								1	750.00		750.00
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			_		•			_								
																21,421.2
ummary																
	Price: Prof			Total:				_		_	X	Y	Z	25		
Material:	10,375.89	1	10 🗄 % 🛛	11,413.48			Price or	dered:	0.00 🛨	Dimensions	39.50	24.00	24.06			
Labour:	121,220.00		0 3 %	121,220.00						Sliders	: 2			-	K	
Purchased:	21,421.28		15 - 14	24,634.15		% for stress	s relief / hea	t treating:	75 - %	Hrs	1810			0		
<b>T</b>	153,016.89	4,250.7		157,267.63	Ma	aterial for stress		-	676.8	Weeks	: 15	Comments for rep		1	11	
Total:									,			Comments for rep	JRL.			
Comments:	This is a sample report	for dem	0.00000000	only							*	Sample quote for	demo numoses			

Step 10 - All tool positions and sizes are automatically generated.

MFG hours can be added or adjusted manually or can be calculated automatically from the tool profile.

Purchased items can also be added manually as needed or built in to the profiles for automatic inclusion.

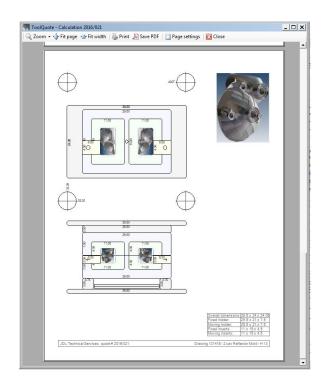
Totals are shown including margins and overall mold sizing.





Quote #: 2016/021           Clinet I. House: RFQ :: RFQ :: 1250         Reflector Mold - H13 - 2 cav           Description: 2 cav Reflector Mold - H13         Drawing:: 151415           Covide:: 2         Sliders: 2         Holder: ExEll P20M (\$1.75)         Insert: ExEll H13 Premium (\$2.55)           TOUDRS PCS MATERIA, DIMENSIONS         La         PLS MATERIA, DIMENSIONS         La <th <="" colspan="2" th=""><th>1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00</th></th>	<th>1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00</th>		1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00
Client In House         RFQ #: RFQ - 1250         Reflector Mold -H13-2 cav           Description: 2 cav Reflector Mold -H13         Drawing: 131415           Cavities: 2         Holder: ExEll P20M (\$1.75)         Insert: ExEll H13 Premium (\$3.55)           TOOL POSITION         PCS MATERIAL         OHNSONS         LS         PLS         MAT           HOLDER VEXD SDE         1         BEST P20M (.2857 2100 Y 750         13185         175         23911 2         00         650           HOLDER MOM SL         1         BEST P20M (.2857 2100 Y 750         13185         175         23911 2         00         650           NOLDER MOM SL         1         BEST MOM SL         1         BEST MOM SL         200 Y 750         13185         175         23911 2         00         650           NSERT MOM SL         1         BEST MOM SL         1         100 H 0555         100         650         1060         650         1060         650         100         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060         650         1060	1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00		
Description: 2 cav Reflector Mold - H13         Drawing: 131415           Cavities: 2         Silders: 2         Holder: ExEII P20M (\$1.75)         Insert: ExEII H13 Premium (\$3.55)           TOOL POSITIONS         PCS         MATE H04Er; ExEII P20M (\$1.75)         Insert: ExEII H13 Premium (\$3.55)           TOOL POSITIONS         PCS         MATE H04Er; ExEII P20M (\$1.75)         13195         1.75         230912         20         660           HOLDER HXE0 DE:         1 EXEI P20M (\$1.750         13195         1.75         230912         20         660           HOLDER HXE0 DE:         1 EXEI P20M (\$1.750         13195         1.75         230912         20         660           MOLDER HXE0 DE:         1 EXEI P20M (\$1.750         13195         1.75         230912         20         660           MOLDER HXE0 DE:         2 EXEII H13 PK:         1010014450         2.15         1.56         1650         660           SUBERT M0050E         2 EXEII H13 PK:         6007450/250         314         355         10632         460         660           SUBERT M0050E         2 EXEII H13 PK:         6007450/250         314         355         10632         460         660           ELECTOR MACE PL.         1 440 Hodes BL:         2502100/263         301	1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00		
Cavities: 2         Sliders: 2         Holder: ExEII P20M         §1.75         Insert: ExEII H13 Premium (\$3.55)           TOOL POSITIONS         PCS MATEMAL         DMMSNONS         LS         NLS	1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00		
TOOL POSITIONS         PCS         MATERIAL         DIMENSIONS         LS         PLS         MAT         HOURS         RAT           HOUDER RVED SIDE         1         EVEI P204 (, 2850, 2100,750)         13195         175         23912         20         655           HOUDER RVED SIDE         2         EVEI P204 (, 2850, 2100,750)         13195         175         23912         20         655           INSERT RVED SIDE         2         EVEI H13 Pec.         1100, 1500,450         418         355         1,497,40         30         655           SUBERT         EVEI H13 Pec.         600,450,4250         418         355         1,497,40         30         655           SUDER         2         EVEI H13 Pec.         600,450,4250         38,4         355         1552         24         655           CLAMPING PLATE PL.         1         410 Hode BL         39,07,2400,150         4037         130         60555         10         655         10         655         10         655         10         655         10         655         10         655         10         655         10         655         10         655         10         655         10         655         10	1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00		
HOLDER KVED BDE         1         ENEL P2ML         2380 X 100 730         1.3195         1.75         2.309 12         00         65.3           HOLDER MOVING SL         1         ENEL P2ML         2.380 X 100 730         1.3195         1.75         2.309 12         00         65.0           INSERT MOVING SL         1         ENEL P3ML         2.380 X 100 730         1.3195         1.75         2.309 12         00         65.0           INSERT MOVING SL         2         ENEL H13 Pet.         1.100 x 1500 x 450         41.8         3.55         1.487 A0         30         65.0           SUDER         2         ENEL H13 Pet.         600 x 450 x 250         38.4         3.55         135.2         2.4         65.0           CLAMIND PLATE N         1         410 Hode BL         3.95 x 2.400 x 150         40.37         1.50         605.55         10         65.0           ELECTOR RACE N.A         1         410 Hode BL         2.150 x 2.100 x 20.8         80.1         1.50         124.55         6         65.0           SUPPORT1         1         410 Hode BL         2.150 x 100 x 3.0         1.50         1185.6         6         6         6         6         6         6         6         6	1,300.00 1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 520.00		
HOLDER MOVING SIL. 1 EXEI P20M ( 2850 x 2100 x 750 1.3195 1.75 2.301 12 20 653 NISERT FUEDS D2 2 EXEI H13 Per 11.00 x 1450 x 4.25 2413 3.55 1.497.4 03 0653 NISERT MOVING SIDE 2 EXEI H13 Per 11.00 x 1450 x 4.25 2415 3.55 1.497.4 03 0653 SUDER 2 EXEI H13 Per 11.00 x 1450 x 4.25 240 13.55 1.497.4 03 0653 CLANIPRO PART E 1. 4140 Hodde B 3550 x 24.00 x 150 4.401 150 66555 11 06 655 ELECTOR FARTE 1. 4140 Hodde B 3550 x 24.00 x 150 4.001 150 66555 11 06 655 ELECTOR FARTE 1. 4140 Hodde B 2150 x 100 x 0.55 061 1.150 10415 8 655 ELECTOR FARTE 1. 4140 Hodde B 2150 x 100 x 0.55 061 1.150 10415 8 655 ELECTOR FARTE 1. 4140 Hodde B 2150 x 100 x 0.55 061 1.150 11015 8 655 SUFPORT 1 1 4140 Hodde B 375 x 100 x 0.55 737 1.150 11955 8 6555 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 135 737 1.150 11955 8 6555 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 00 655 SUFPORT 1 1 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 24 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 32 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 32 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 32 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 Hodde B 375 x 100 x 150 120 32 3.35 172.40 8 06 855 ELECTOR FARTE 1. 4140 HODE 2.35 x 100 x 150 120 32 3.35 172.40 8 05 85 ELECTOR FARTE 1. 400 HIL R50 COMMENTS HOULD 8.40 100 655 ELECTOR FARTE 1. 400 FART	1,300.00 1,950.00 1,950.00 1,560.00 650.00 650.00 520.00 520.00 650.00		
INSERT FORES DIE         2         Exell H13 Pet.         1100: 1500 x 450         421.8         3.55         1,497.40         30         655.5           SUDER         2         Exell H13 Pet.         1100: 1500 x 450         421.8         3.55         1,497.40         30         655.5           SUDER         2         Exell H13 Pet.         600 x 450 x 250         38.4         3.55         135.2         2.4         655.5         10.65         50.05         1.60         655.5         10         <	1,950.00 1,560.00 650.00 520.00 520.00 520.00 650.00		
SUDER         2         Exell H13 Pet.         600 x 450 x 250         38.4         3.55         193.52         2.4         65.5           CLAMINNO PLATE N         1         4140 Hoder BL.         355.2 (240 x 150)         403.7         1.50         60555         10         65.5         11.50         14.415         6         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5         10         65.5	1,560.00 650.00 520.00 520.00 520.00 650.00		
CLAIMING PARTE FIL.         1         4140 Hoder BL.         3950 72.400.1150         4037         150         60555         10         65.5           CLAIMING PARTE ML.         1         4140 Hoder BL.         3950 72.400.1150         4037         150         60555         10         65.5           ELECTOR PACK PLA.         1         4140 Hoder BL.         2150 72.400.1150         96.1         150         14415         8         65.5           ELECTOR PACK PLA.         1         4140 Hoder BL.         2150.2100.1035         50.1         150         12015         6         65.5           THIRD PARTE FVED.         1         4140 Hoder BL.         355.2100.1250         4937         150         65935         10         650         50.5 <t< td=""><td>650.00 650.00 520.00 520.00 650.00</td></t<>	650.00 650.00 520.00 520.00 650.00		
CLAURING PLATE M., 1 4140 Hodge B., 3950 2400 x150 4027 130 60555 10 655 ELECTOR BACK PLA. 1 4140 Hodge B., 2150 x100 x075 961 130 12415 8 655 ELECTOR PLATE FVED., 1 4140 Hodge B., 2150 x100 x058 601 130 12015 8 655 SUPPORT 1 4140 Hodge B., 2150 x100 x258 497 130 6585 10 655 SUPPORT 2 1 4140 Hodge B., 375 x100 x138 787 130 11855 8 655 ELECTROPES 1 4140 Hodge B., 375 x100 x138 787 130 11855 8 655 ELECTROPES 1 4140 Hodge B., 375 x100 x138 787 130 11855 8 655 ELECTROPES 1 4140 Hodge B., 375 x100 x138 787 130 11855 8 655 ELECTROPES 1 4140 Hodge B., 375 x100 x138 787 130 11855 8 655 ELECTROPES 1 400 HOL X 120 x100 x130 124 335 7124 80 655 SORING MILL COMMENTS HOUSE RATES 100 750 724 30 655 CAD DESIGN 1 30 655	650.00 520.00 520.00 650.00		
ELECTOR PLATE         1 4140 Hoder BL. 2150 x 100 x 050         30,1         150         120,15         8         650,5           SUPPORTY         1 4140 Hoder BL. 235 x 100 x 250         49,7         150         150,5         659,5         106,5         50,5           SUPPORTY         1 4140 Hoder BL. 355 x 100 x 350         73,7         150         119,55         8         65,6           ELECTRODES         4 440 Hoder BL. 355 x 100 x 350         73,7         150         119,55         8         65,6           LITERS - DOGHOU         4         POCO 2         1200 x 100 x 30,0         122,4         3,85         119,55         8         66,6           LECTRODES         4         POCO 2         1200 x 10,0 x 30,0         21,4         3,85         100,65         66,6           LABOUR HR S / MACHINE HR S         COMMENTS         HOURS         RAT         50,85         60,0         60,0           SORING MULL         COMMENTS         HOURS         RAT         50,0         60,0         70,0         60,0	520.00 650.00		
THIRD PLATE FVED         1         4140 Hoder BL.         325 x1200 x250         493 7         150         659 55         10         653 55           SUPPORT 1         1         4140 Hoder BL.         375 x1200 x356         79 7         150         193 55         86         653 55           SUPPORT 2         1         4140 Hoder BL.         375 x2100 x356         79 7         150         1193 55         8         655 55           LECTRODES         4         POCO 2         1200 x1500         192         9.38         180.05         100         653 55           LIFTERS - DOGHOU         4         EMEI H13 Pre 200 x300 x300         20.4         3.55         72.40         80         655 55           LABOUR HR S / MACHINE HR S         COMMENTS         HOURS         RAT         50         650           CAD DESIGN         100         00         630         700         700         700	650.00		
SUPPORT 1         1         440 Hoder BL. 375.2100.1356         737         1.50         119.55         8         65.55           SUPPORT 2         1         410 Hoder BL. 375.2100.1356         737         1.50         119.55         8         65.55           ELECTRODES         4         POCO 2         1200.1200.1350         192         9.38         180.06         100         65.55           LIFTERS - DOGHOLUL         4         ELET IN PRE 200.1300.120.01         204         3.55         77.40         80         66.55           LABOUR HRS / MACHINE HRS         COMMENTS         6.113.85         366         56.55         56.55           SORING MULL         COMMENTS         HOURS         7.00         30         65.5         50.57			
ELECTRODES 4 POCO2 1200112001050 192 9.38 180.08 100 650 LIFTERS - DOGHOU 4 EXEI H13 Pte 2001200120 204 3.55 72.40 80 650 5,113.5 10,375.89 565 LABOUR HR S / MACHINE HR S COMMENTS HOURS RAT BORING MILL 50 650 400 DESIGN 100 700			
LIFTERS - DOGHOU         4         Exell H13 Pre         200 x 300 x 300         20.4         3.55         72.40         80         65.00           LABOUR HR S / MACHINE HR S         COMMENTS         HOURS         RAT         SORING MILL         00         65.00         60.00         60.00         60.00         COMMENTS         LOURS         RAT         SORING MILL         00         65.00         60.00			
LABOUR HRS / MACHINE HRS         COMMENTS         10,375.89         S66           BORNO MILL         0.0         65,00         65,00         65,00         70,00           CAD DESIGN         10,00         10,00         70,00 <t< td=""><td></td></t<>			
BORING MILL 30 65.0 CAD DESIGN 120 70.0	23,790.00		
BORING MILL 30 65.0 CAD DESIGN 120 70.0	PRICE		
CMM MEASUREMENT REPORT 40 60.0			
CNC MACHINING 225 70.0			
DRILLING 30 55.0 EDM 80 60.0			
EDM 80 600 FITTING / SPOTTING / ASSEMBLY 75 600			
GUNDRILLING 35 70.0			
MOLD FLOW SIMULATION 25 70.0 MOLDMAKING 300 65.0			
MOLDMAKING 200 75.0			
TRYOUT SAMPLING 24 70.0			
WATER LINES 40 60.0 WIRE EDM 40 65.0			
1,444	97,430.00		
PURCHASED ITEMS SUPPLIER COMMENTS PCS PIP	PRICE		
Checking Fixture (12K) 1 12,000.0			
Components (ejection, guides, water, etc)         1         3,500.0           HEAT TREATING         575.8         2.0			
Identification Plaques 1 150.0	150.00		
Laser Engraving (at \$250 / cavity) 2 250.0			
Mold Counter 1 250.0 STRESS RELIEF 576.8 0.1			
SUB CONTRACT 1 0.0	0.00		
Transport - \$750 1 750.0			
Tryout - 100 shots - 500T 3 950.0	2,850.00 21,421.28		
SUMMARY DIMENSIONS 33.50. PRICE PROFIT TOTAL CAVITIES	24.00 × 24.06 2		
MATERIAL 10.375.89 10% 11.413.48 SUDERS	2		
LABOUR 121,220.00 0% 121,220.00 HRS	1,810		
PURCHASED 21,421.28 15% 24,634.47 WEEKS	15		
TOTAL 153,017.17 4,250.78 157,267.95 STRESS RELIEF / HEAT TREATING 67			

#### Overview of all costs readily available as well as tool layout on print calculation.



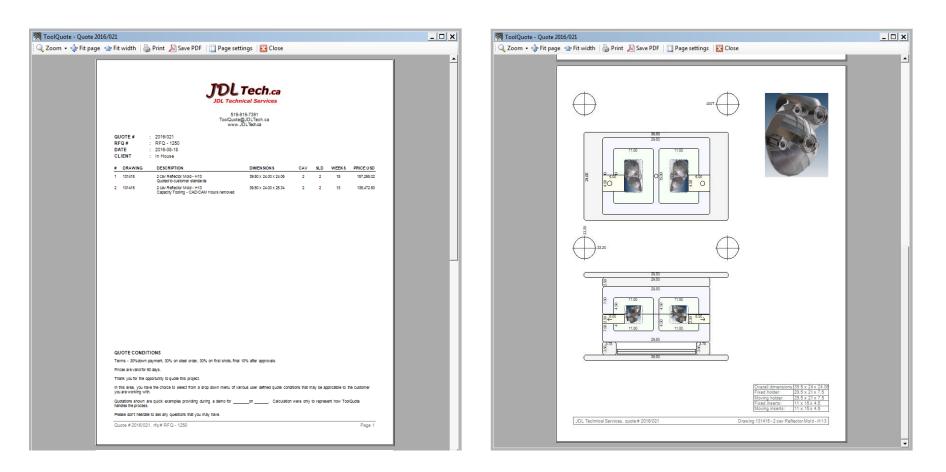




ToolQuote										_ [0]
					IBC D. L.					
Print quote	end by e-mail 😹 Save to Excel 🖣 Add	to quote 🕂 Insert quote conditions	Delete f	rom quote	Back to c	alculation 🔯 C	lose			Status
uote #: Re	ev. RFQ #: Client:	Description:				Receive	ed:	Send by:	Files:	
)16/021	RFQ - 1250 In House	<ul> <li>Reflector Mold - H</li> </ul>	H13 - 2 cav			07/06/	/2016 💌	14/06/2016	▼ Name	
alas datian faitheads	Quote sent:	07/06/2016 0	rdered: 🔲 🚺	7/00/0010	Archive:			28/06/2016	Calcul	ation 2016-021.pdf
acculation infished.	Guote seri.		ideled. I Ju	//06/2016	Alchive.		ilow up. )•	128/06/2016		
omments: Reflecto	or Tool - H13 Inserted R/L							Cur: USI	D 🕶	
							-	Rate: 1		Þ
pols:									<u></u>	
Drawing #	Description	Dimensions	Cavities	Sliders	Mat. holder	Mat. cav.	Hours	Weeks	Price calculated	Price ordered
131415	2 cav Reflector Mold - H13	39.50 x 24.00 x 25.34	2	2	ExEll P20M	ExEll H13 P	1,740	) 15	155,072	.50
131415	2 cav Reflector Mold - H13	39.50 x 24.00 x 25.34	2	2	ExEll P20M	. ExEll H13 P	1,460	) 15	135,472	.50
Drawing # 131415	Description 2 cav Reflector Mold - H13				Dimensions 39.50 x 24.00	x 25.34	Cavities 2	Sliders 2	Weeks 15	Price USD 155,072.50
ool prices:										
-										
1 131415					39.50 x 24.00:	x 25.34	2	2	15	155,072.50
	Quoted to customer standards									
2 131415	Quoted to customer standards 2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re	noved			39.50 x 24.00	x 25.34	2	2	15	135,472.50
2 131415	2 cav Reflector Mold - H13	noved			39.50 x 24.00	x 25.34	2	2	15	135,472.50
2 131415 Add Quo	2 cav Reflector Mold - H13	in be added			uote.					
2 131415 Add QuC	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I itional tools ca ote history is re	in be added corded after	reve	י. ry, ו	uote. revisio	on, er	nail,	, prii	nting,	etc.
2 131415 Add Quote conditions: ms - 30%down paym	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I litional tools ca ote history is re	in be added corded after	reve	י. ry, ו	uote. revisio	on, er	nail,	, prii	nting,	etc.
2 131415 Add Quo uote conditions: ms - 30%down payr	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I litional tools ca ote history is re	in be added corded after <sup>10% after approvals.</sup> Add	r eve d qu	ry, i ote	uote. revisio cond	on, er itions	nail, by :	, prii sele	nting, cting	etc. from a
2 131415 Add Quo uote conditions: ms - 30%down paym ces are valid for 60 of	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I litional tools ca ote history is re	in be added corded after <sup>10% after approvals.</sup> Add	r eve d qu	ry, i ote	uote. revisio cond	on, er itions	nail, by :	, prii sele	nting, cting	etc. from a
2 131415 Add QuC uote conditions: ms - 30%down payr ces are valid for 60 o ank you for the oppo	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I <b>itional tools ca</b> <b>ote history is re</b> ment, 30% on steel order, 30% on first shots, fina days.	in be added corded after <sup>10% after approvals.</sup> Add	r eve d qu pre-	ry, i ote dete	uote. revisio cond ermin	on, er itions	nail, by :	, prii sele	nting, cting	etc.
2 131415  Addd QuC  uote conditions: ems - 30%down paym icces are valid for 60 c mank you for the opport this area, you have t	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I <b>itional tools ca</b> <b>ote history is re</b> ment, 30% on steel order, 30% on first shots, fina days. ortunity to quote this project.	In be added corded after 10% after approvals. Add arious user defined quote conditions that	d que	ry, i ote dete	uote. revisio cond ermin	on, er itions ied lis	nail, by :	, prii sele	nting, cting & ad	etc. from a just as
2 131415 Add Quo uote conditions: ms - 30% down payr ces are valid for 60 o ank you for the opporthis area, you have t totations shown are o	2 cav Reflector Mold - H13 Capacity Tooling - CAD/CAM Hours re I litional tools ca ote history is re ment. 30% on steel order, 30% on first shots, fina days. ortunity to quote this project. the choice to select from a drop down menu of v	In be added corded after 10% after approvals. Add arious user defined quote conditions that	d que	ry, i ote dete	uote. revisio cond ermin	on, er itions ied lis	nail, by :	, prii sele	nting, cting & ad	from a







Quote can be previewed along with tool layout before printing or emailing as a PDF file. If changes need to be made, you can easily go back to calculation and make edits.





Quote/pro	oject: 🗌		Date from: 1 26.	/02/2016 👻 Dim	ension X:		+/-	10 🕂 %	Cav	rities: 🗆		Materi	al lb: 🗔	+/-	10 🕂 %					
c	lient:	Ţ	Date to: 26	/05/2016 - Dim	ension Y:		+/-	10 🕂 %	Sli	iders: Г			Hrs.: 🗔	+/-	10 🕂 %					
Realized	only 🔽	Include archive	Drawing #: 🔲 🗌	Dim	ension Z:		+/	10 🕂 %	Compl	exity: 🗆		Part	type: 🗆		Ŧ					
Quote #	Client	Part	Part type	Dimensions	Cavit	Slid	Mat. Ib	Complex	Quote s	Hrs.	Total cost	Projec	Hrs.	Labour	Material	Purchased	Costs		Profit	Profi
2015/041	ABC Company	4 cav cap & lid	Class 101	20.50 x 27.50 x 20.06	4		2,966.1	2	07/03/20	964	-	1290	928	62,250.00			93,100.00	97,950.00	4,850.00	-
2015/041	ABC Company	12 cav cup	Class 102	55.00 x 27.00 x 24.41	12		8,858.3	2	07/03/20	1,440		1289	1.475	102,600.00		38,900.00	157,475.00	1		
2015/041	ABC Company	12 cav cup - Capacity Tooling	Class 102	55.00 x 27.00 x 24.41	12		8,858.3	2	07/03/20	1,265			1,225	84,950.00	🔍 Find by p	pictures			x 675.00	
2015/040	ABC Company	16 cav	Class 102	34.48 x 20.98 x 21.31	16	8	3,641.6	2		2,345	241,153.12	1287	2,395	165,600.00			and a second second		<u>▲</u> .600	-7 %
2015/035	ABC Company	sample 2 cav	12-24" part	34.50 x 22.50 x 23.56	2		4,724.5	2	29/07/20	742	81,623.25	1285	715	46,500.00	5/231				300.00	9 %
2015/033	ABC Company	RA demo	12-24" part	53.00 x 16.00 x 22.69	2	6	4,137.2	3	15/06/20	1,763	127,639.82	1284	1,648	109,400.00				-	750.00	4 %
2014/009	ABC Company	small	Class 102	18.50 x 16.50 x 15.56	4	4	978.5	1	12/09/20	500	37,552.97	1282	526	44,500.00		Constant State		8	900.00	-11 %
2014/009	ABC Company	6x6x4 p20	6-12" part	22.20 x 19.40 x 19.06	1	1	2,441.3	4	12/09/20	742	65,553.71	1280	775	63,500.00			100000		200.00	-7 %
2015/021	ABC Company	2 cav bezel 1+1	Decorative	40.00 x 22.90 x 31.56	2	6	7,855.0	3	31/03/20	1,663	154,660.51	1280	1,300	85,000.00			1000	<u>.</u>	000.00	4 %
2014/009	ABC Company	6x6x4 H13	6-12" part	32.50 x 21.50 x 23.06	2		4,009.8	4	12/09/20	1,306	119,368.57	1279	1,360	108,000.00	-	-			600.00	-3 %
2014/038	DEF Company	sample part	Class 101	20.50 x 18.00 x 16.31	4		1,543.1	3	24/11/20	535	41,967.90	1276	575	38,400.00	single cav		-		700.00	4 %
2014/014	ABC Company	higher complex	12-24" part	44.50 x 23.50 x 35.81	2	6	9,016.0	4	19/08/20	1,437	119,659.58	1272	1,410	110,000.00	_ single cav		•		091.00	2 %
2014/003	ABC Company	small part	6-12" part	24.50 x 22.00 x 16.50	4	8	2,435.0	3	12/09/20	707	65,803.64	1266	740	47,000.00			0.22	A	500.00	-4 %
2014/011	ABC Company	2 cav P20 high compl 9" part	6-12" part	36.00 x 20.00 x 25.81	2		4,134.6		17/10/20	1,396	104,124.42	1265	840	62,250.00	107	-14-1->	ALV.		625.00	3 %
2014/038	DEF Company	Capacity tooling part	Class 101	20.50 x 18.00 x 16.31	4		1,543.1	3	24/11/20	485	38,467.90	1258	480	31,050.00	515	1.1.21	T-1-L	100	550.00	2 2

Database allows for quick filtering of previous quotes.

Using the Compare Tools function you can find and compare existing quotes from the database as well as add actual costs of manufactured tools to the corresponding quote for comparison.

'Find by Pictures' makes for very quick searches!







	rofiles:									
	Name	1	Туре							
	DME 171		Plastic							
	ENGINE	ERING CHANGE	Plastic							
		LD - Large	Plastic							
	H13 MOL	LD · Medium	Plastic							
	ligh Cav	itation Mold - double slides	Plastic							
	-	itation Mold SS - 32 cav	Plastic							
	High Cav	ritation Mold SS- C/C - 64 cav	Plastic							
J.	ligh Cav	ritation SS Stack Mold	Plastic							
loc		/ Materials Labour / Machine	s   Purcha							_
	Order			Default materia		Default hrs		Default rate	Use for heat treating / stress relief	ł
	1	HOLDER FIXED SIDE		ExEll P20M (		-	20			-
	2	HOLDER MOVING SIDE		ExEI P20M (		-	20			-
	3	INSERT FIXED SIDE		ExEll H13 Pren			15		<u>v</u>	-
	4	INSERT MOVING SIDE		ExEll H13 Pren			15			-
	6	SLIDER		ExEll H13 Pren		_	12		<b>N</b>	-
	7	SLIDER TIP		ExEll H13 Pren		_	8		<b>N</b>	-
		CLAMPING PLATE FIXED SID CLAMPING PLATE MOVING S		4140 Holder Bl		_	10			-
	8		IDE 💽	4140 Holder Bl	ock (\$1.50)		10			-
	9				1 (44 50)				<u> </u>	-
	9 10	EJECTOR BACK PLATE		4140 Holder Bl		_				
	9 10 11	EJECTOR BACK PLATE EJECTOR BOX	•	4140 Holder Bl	ock (\$1.50)	-	20			-
	9 10	EJECTOR BACK PLATE EJECTOR BOX EJECTOR PLATE	•	4140 Holder Bl 4140 Holder Bl	ock (\$1.50)	-	20 8			
	9 10 11	EJECTOR BACK PLATE EJECTOR BOX	•	4140 Holder Bl	ock (\$1.50) ock (\$1.50) ock (\$1.50)	-	20			

Tool positions / Materials	Labour / Machines	Purchased items	Graphic calculation	
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Order	Name	Supplier	Pcs / units	Price per unit	Use for heat treating / stress relief
	HYDRAULIC CYLINDER	•		600.00	
	Checking Fixture (12K)	•	1	12,000.00	
	Components (ejection, guides, water, etc)	•	1	3,500.00	
	HEAT TREATING	•	1	2.00	<b>v</b>
	Identification Plaques	•	1	150.00	
	Laser Engraving (at \$250 / cavity)	•	2	250.00	
	Mold Counter	•	1	250.00	
	STRESS RELIEF	•	1	0.10	<b>v</b>
	SUB CONTRACT	•			
	Transport - \$750	•	1	750.00	
	Tryout - 100 shots - 500T	-	3	950.00	

**Completely Customizable Profile** Screens to organize settings to the way you are used to working. Tool positions / Materials Labour / Machines Purchased items Graphic calculation

	Order	Name	Default hrs	Default rate	•
		BORING MILL	30	65.00	
		CAD DESIGN	120	70.00	
		CAM PROGRAMMING	180	70.00	
		CMM MEASUREMENT REPORT	40	60.00	
		CNC MACHINING	225	70.00	
		DRILLING	30	55.00	
		EDM 💽	80	60.00	
		FITTING / SPOTTING / ASSEMBLY	75	60.00	
		GUNDRILLING	35	70.00	
		MOLD FLOW SIMULATION	25	70.00	
		MOLDMAKING	300	65.00	
		MOLDMAKING - LEADER	200	75.00	
		TRYOUT SAMPLING	24	70.00	
		WATER LINES	40	60.00	
		WIRE EDM	40	65.00	
▶*					•

#### Tool positions / Materials | Labour / Machines | Purchased items | Graphic calculation

Tool Parameters				Accessories	
Cavity / insert shape:	Square	Square	•	Clamping plate thickness:	Moving: Fixed: 1.50 1.50 1.50
Cavity size:	X 8.00		Z ÷	Clamping surface in X axis:	1.25 1.25 1
Insert fixed size:				Clamping surface in Y axis:	1.25 📫 1.25 📫
Fixed side:	0.00	0.00 ÷ 0.00		Ejector plate thickness:	0.63
Moving side:	0.00	0.00 🗧 0.00		Ejector back plate thickness:	0.75
Holder fixed size:				Distance above ejector plate:	2.00
Fixed side:	0.00 🕂	0.00 ÷ 0.00	-	Distance below ejector back plate:	0.19 📫
Moving side:	0.00	0.00 ÷ 0.00	<u>+</u>	Supports width:	3.00
Number of inserts:	2 ÷	Number of rows:	1 🕂	Clearance between ejt. pl. and supports:	0.25 ÷
Number of cavities per inse	ert: 1 🛨	Number of rows:	1 🗄	Direction of supports:	Y axis 💌
Material around cavities:	3.00 ÷	3.00 ÷ 2.00	÷	Extra fixed plates thickness:	0 0 0 2.5
Material around inserts:	4.00 ÷			Extra moving plates thickness:	0 0 0
Material between cavities:	2.00 ÷		-		
Material between cavities.	0.00				
Injection hole diameter:	1.00 🛨	Center	<b>–</b>		





## **Key Features of ToolQuote**

Simple to Setup & Use **Auto Tool Layout Creation** Automate & Organize Your Quotes Automatic Calculation of Steel Sizes and Costs Print & Email Quotes Directly from ToolQuote Add Actual Costs for Future Comparison Filter and Compare Past Quotes Add Photos to Tool Layout User Definable Database





#### **Questions?** Want more info?

Send an e-mail to: <u>Info@JDLTech.ca</u>

Visit our website <u>www.JDLTech.ca</u>

JDL Technical Services Windsor, Ontario

519-919-7391





#### **Also Available!**



**Digital Time Clock** 

Track Employee Hours, by Job & Operation for Payroll, Job Scheduling, Estimating and Progress Reports







#### INTELLIGENT AUTOMATED CNC MACHINING

**ToolMaster** - Windows based program that automates CNC machining by intelligently monitoring and managing the condition of cutting tools during CNC machining.

### Run Your CNC Machine WITHOUT Operator Intervention





INTERACTIVE QUOTING FOR TOOLMAKERS

# **FREE** Machine Burden Rate Calculator

### Just for asking!

### KNOW What Your Machines are Costing You!







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